TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT JUNE 2021

ISLAND SALES

Single Family | Condominium

AVERAGE LIST PRICE

Single Family	Condominium
$917.7 K	$717.4 K

AVERAGE SOLD PRICE

Single Family	Condominium
$897.5 K	$718.4 K

MAX SOLD PRICE

Single Family	Condominium
$23.0 M	$5.0 M

% OF LIST PRICE RECEIVED

Single Family	Condominium
97.80%	100.14%

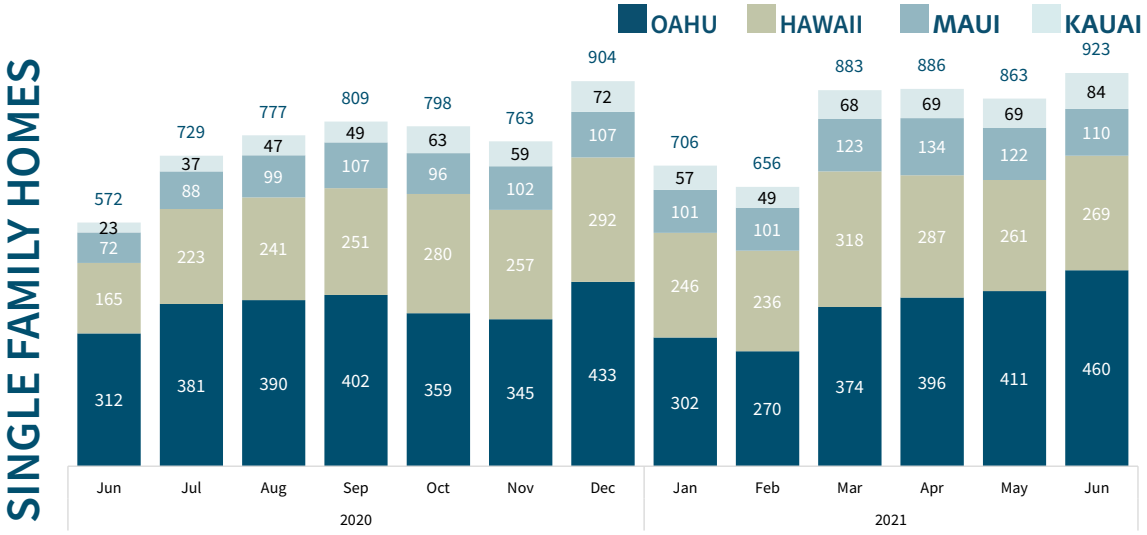
AVERAGE PRICE PER SQFT

Single Family	Condominium
$423.05	$533.62

AVERAGE DOM

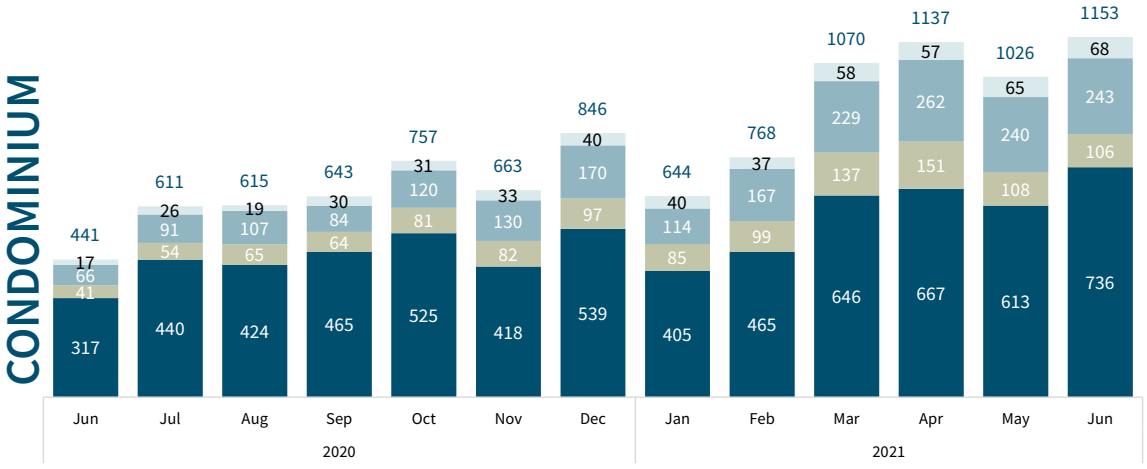
Single Family	Condominium
49	48

SINGLE FAMILY HOMES



# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
269	$460,000	$241,427,419
▲ 3.1% VS. LAST MONTH	▼ 8.0% VS. LAST MONTH	▼ 13.4% VS. LAST MONTH
▲ 63.0% VS. LAST YEAR	▲ 22.7% VS. LAST YEAR	▲ 115.8% VS. LAST YEAR

CONDOMINIUM



# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
106	$485,000	$76,150,176
▼ 1.9% VS. LAST MONTH	▲ 7.9% VS. LAST MONTH	▲ 11.0% VS. LAST MONTH
▲ 158.5% VS. LAST YEAR	▲ 32.9% VS. LAST YEAR	▲ 145.4% VS. LAST YEAR

Information effective 07/01/2021

REGIONAL SALES
HAWAII

SALES COMPARISON

Single Family | Condominium | Vacant Land

YTD TREND**

	SINGLE FAMILY				CONDOMINIUM				VACANT LAND			
HAMAKUA	55	53	70	33	0	0	0	0	24	19	23	25
NORTH KOHALA	67	73	85	65	0	1	0	1	51	45	59	74
SOUTH KOHALA	276	275	279	164	304	301	276	247	75	60	86	78
NORTH KONA	486	554	608	377	432	463	399	389	109	117	133	128
SOUTH KONA	82	90	103	76	4	6	3	2	60	67	76	93
KAU	164	168	186	110	5	5	2	4	305	270	387	314
PUNA	860	861	958	588	0	0	0	0	1043	934	1124	898
NORTH HILO	24	21	28	17	1	0	0	0	16	11	10	17
SOUTH HILO	328	323	332	187	87	80	67	43	151	98	112	60

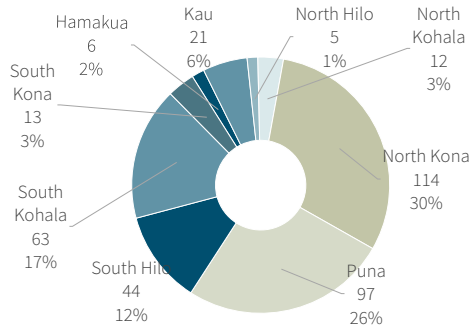
MONTH

	#	% CHANGE *	%CHANGE REGION *
HAMAKUA	6	▼ 14.3%	0.0%
	0	0.0%	
	4	▲ 33.3%	
NORTH KOHALA	12	▲ 200.0%	▲ 383.3%
	0	0.0%	
	17	▲ 750.0%	
SOUTH KOHALA	28	▲ 154.5%	▲ 212.0%
	35	▲ 218.2%	
	15	▲ 400.0%	
NORTH KONA	50	▲ 13.6%	▲ 89.0%
	64	▲ 146.2%	
	24	▲ 700.0%	
SOUTH KONA	13	▲ 116.7%	▲ 180.0%
	0	0.0%	
	15	▲ 275.0%	
KAU	21	▲ 23.5%	▲ 72.5%
	0	0.0%	
	67	▲ 97.1%	
PUNA	97	▲ 59.0%	▲ 100.0%
	0	0.0%	
	183	▲ 131.6%	
NORTH HILO	5	▲ 66.7%	▲ 50.0%
	0	0.0%	
	1	0.0%	
SOUTH HILO	37	▲ 208.3%	▲ 159.1%
	7	▲ 75.0%	
	13	▲ 116.7%	

**Year-over-year and current YTD shown

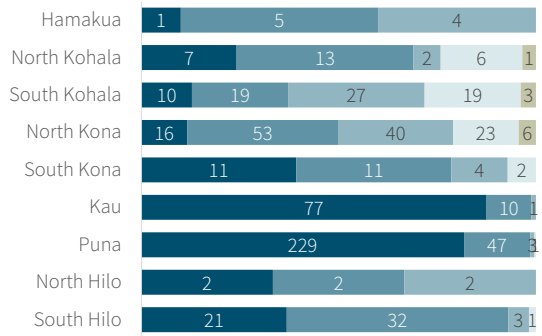
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K | $301K - $650K | $651K - $1M | $1.1M - $3M | $3.1M+

NEIGHBORHOOD SALES
HAWAII

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ●- No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	$ AMT	MEDIAN	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
NORTH	Hamakua	6 ▼	$3.5 M ▲	$590.0 K ▲	– –	– –	– –	4 ▲	$1.9 M ▼	$359.5 K ▲
	North Kohala	12 ▲	$17.4 M ▲	$1.1 M ▲	– –	– –	– –	17 ▲	$7.9 M ▲	$350.0 K ▲
WEST	South Kohala	28 ▲	$54.4 M ▲	$833.5 K ▲	35 ▲	$34.6 M ▲	$824.0 K ▲	15 ▲	$6.1 M ▲	$225.0 K ▼
	North Kona	50 ▲	$98.4 M ▲	$865.7 K ▲	64 ▲	$40.6 M ▲	$404.0 K ▲	24 ▲	$23.1 M ▲	$475.0 K ▲
	South Kona	13 ▲	$8.6 M ▲	$635.0 K ▲	– –	– –	– –	15 ▲	$3.7 M ▲	$175.0 K ▲
SOUTH	Kau	21 ▲	$7.0 M ▲	$299.5 K ▲	– –	– –	– –	67 ▲	$2.0 M ▲	$13.0 K ▲
	Puna	97 ▲	$32.9 M ▲	$307.0 K ▲	– –	– –	– –	183 ▲	$6.6 M ▲	$28.0 K ▲
EAST	North Hilo	5 ▲	$2.3 M ▲	$510.0 K ▲	– –	– –	– –	1 –	$500.0 K ▲	$500.0 K ▲
	South Hilo	37 ▲	$17.0 M ▲	$398.0 K ▲	7 ▲	$914.0 K ▲	$104.0 K ▼	13 ▲	$3.5 M ▲	$257.0 K ▲

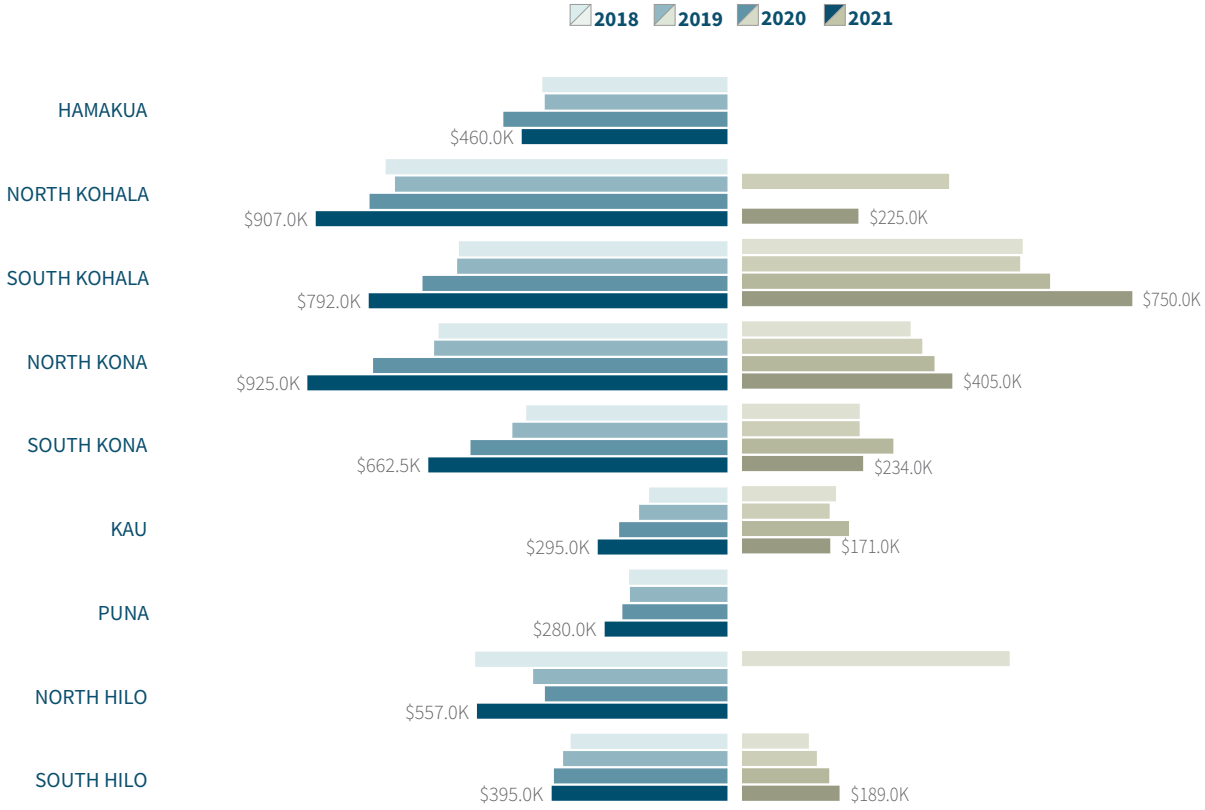
MONTHLY SALES HEAT MAP

TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	68
HOVE	51
NANAWALE ESTATES SUBDIVISION	33
AINALOA	29
WAIKOLOA VILLAGE	17
HAWAIIAN ACRES	15
MAUNA LANI RESORT	15
ORCHID LAND ESTATES	13
KOHALA RANCH	12
KILOHANA KAI AT WAIKOLOA	11

TOP CONDO	#
HOVE	5
ROYAL SEA-CLIFF CLUB	5
KONA PACIFIC	4
ALII COVE	4
HALII KAI	4
FAIRWAYS AT MAUNA LANI	3
CASA DE EMDEKO	3
ALII LANI	3
KEAUHOU KONA SURF & RACQUET CLUB	3
KONA BALI KAI	3

YEAR TO DATE
HAWAII

SINGLE FAMILY MEDIAN | CONDOMINIUM MEDIAN



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
1617
46.3% VS. LAST YEAR

MEDIAN SALES PRICE
$475,000
20.3% VS. LAST YEAR

TOTAL $ OF SALES
$1,503,458,190
125.6% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
686
125.7% VS. LAST YEAR

MEDIAN SALES PRICE
$480,000
30.8% VS. LAST YEAR

TOTAL $ OF SALES
$515,485,175
177.9% VS. LAST YEAR

VACANT LAND

 # OF SALES
1687
120.5% VS. LAST YEAR

MEDIAN SALES PRICE
$38,000
49.0% VS. LAST YEAR

TOTAL $ OF SALES
$314,249,749
283.3% VS. LAST YEAR

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