



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2019	\$369,000 ▼	\$419,000 ▲	\$25,500 ▲
	2018	\$388,800	\$372,500	\$25,000

CLOSED SALES	2019	207 ▲	107 ▲	156 ▼
	2018	199	90	244

OPENED LISTINGS	2019	234 ▲	69 ▼	193 ▼
	2018	189	77	194

VOLUME SALES	2019	\$110,576,562 ▼	\$61,756,719 ▲	\$29,918,649 ▲
	2018	\$114,264,026	\$60,923,425	\$29,115,627

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Don Watson Real Estate
and Property Management in Hawaii

APR 2019	APR 2018	APR 2019	APR 2018
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Area	APR 2019	APR 2018	APR 2019	APR 2018
	Closed Sales	Closed Sales	Median Price	Median Price
Puna	65	70	\$232,000	\$210,000
South Hilo	22	22	\$340,525	\$374,150
North Hilo	5	2	\$455,000	\$745,000
Hamakua	5	7	\$350,000	\$375,000
North Kohala	7	7	\$1,062,500	\$1,342,425
South Kohala	23	21	\$650,000	\$600,000
North Kona	46	46	\$649,500	\$817,500
South Kona	11	11	\$450,000	\$509,000
Ka'u	23	13	\$245,900	\$149,900

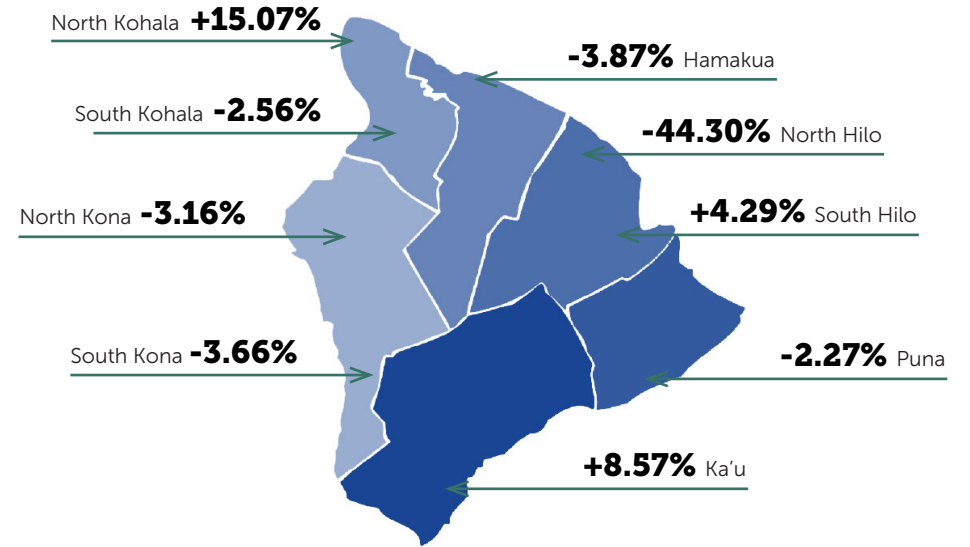
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Area	APR 2019	APR 2018	APR 2019	APR 2018
	Closed Sales	Closed Sales	Median Price	Median Price
Puna	-	-	-	-
South Hilo	8	3	\$164,750	\$158,000
North Hilo	-	-	-	-
Hamakua	-	-	-	-
North Kohala	-	-	-	-
South Kohala	40	35	\$541,160	\$549,500
North Kona	58	51	\$371,000	\$325,000
South Kona	-	1	-	\$375,000
Ka'u	-	1	\$185,000	-

VACANT LAND

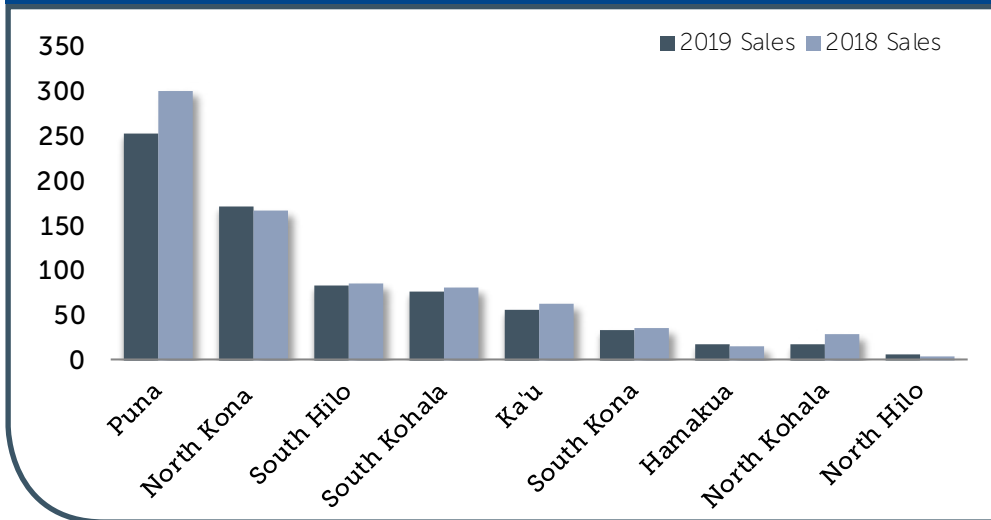
Area	APR 2019	APR 2018	APR 2019	APR 2018
	Closed Sales	Closed Sales	Median Price	Median Price
Puna	90	124	\$18,500	\$18,250
South Hilo	10	18	\$282,500	\$172,500
North Hilo	1	3	\$392,000	\$360,000
Hamakua	4	1	\$212,450	\$206,000
North Kohala	2	6	\$180,000	\$497,500
South Kohala	5	9	\$248,000	\$270,000
North Kona	12	10	\$467,000	\$370,000
South Kona	3	10	\$67,000	\$110,625
Ka'u	29	63	\$12,500	\$20,000

	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	253	301	-15.95%	\$215,000	\$220,000	-2.27%
South Hilo	83	85	-2.35%	\$365,000	\$350,000	4.29%
North Hilo	7	4	75.00%	\$415,000	\$745,000	-44.30%
Hamakua	18	16	12.50%	\$385,000	\$400,500	-3.87%
North Kohala	17	30	-43.33%	\$1,023,000	\$889,000	15.07%
South Kohala	76	81	-6.17%	\$628,500	\$645,000	-2.56%
North Kona	172	168	2.38%	\$648,838	\$670,000	-3.16%
South Kona	34	36	-5.56%	\$493,250	\$512,000	-3.66%
Ka'u	56	63	-11.11%	\$190,000	\$175,000	8.57%
SUMMARY	716	784	-8.67%	\$372,500	\$350,000	6.43%



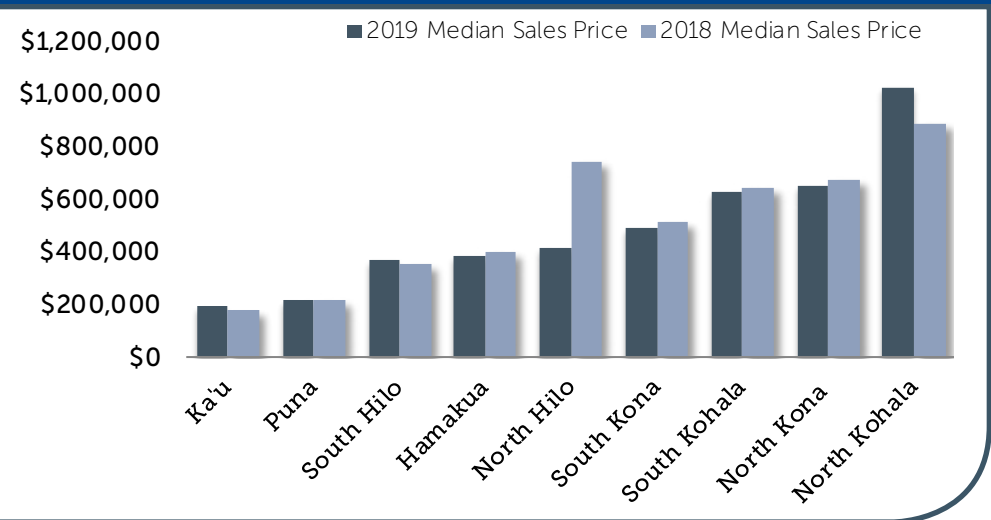
Single Family Residence Unit Sales YTD

2019 vs 2018



Single Family Residence Median Sales Price YTD

2019 vs 2018

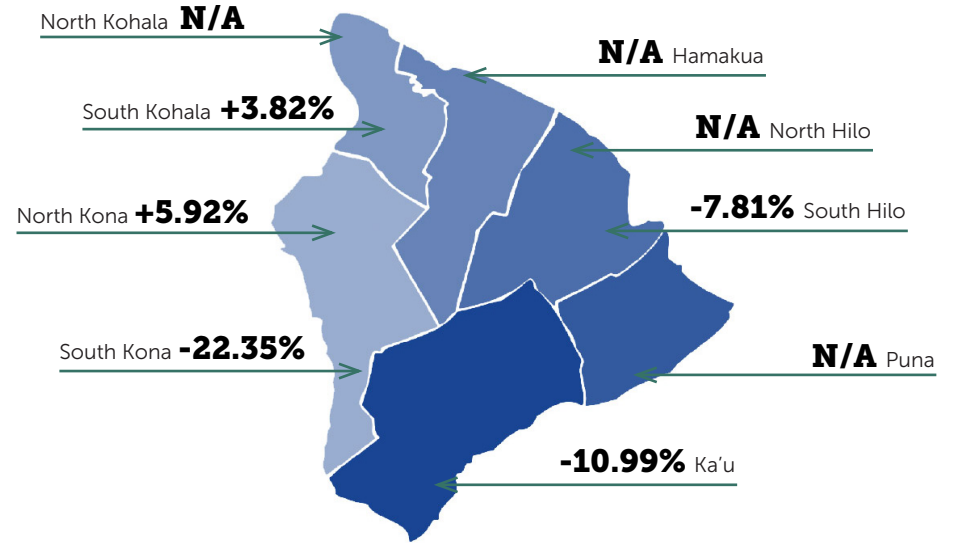


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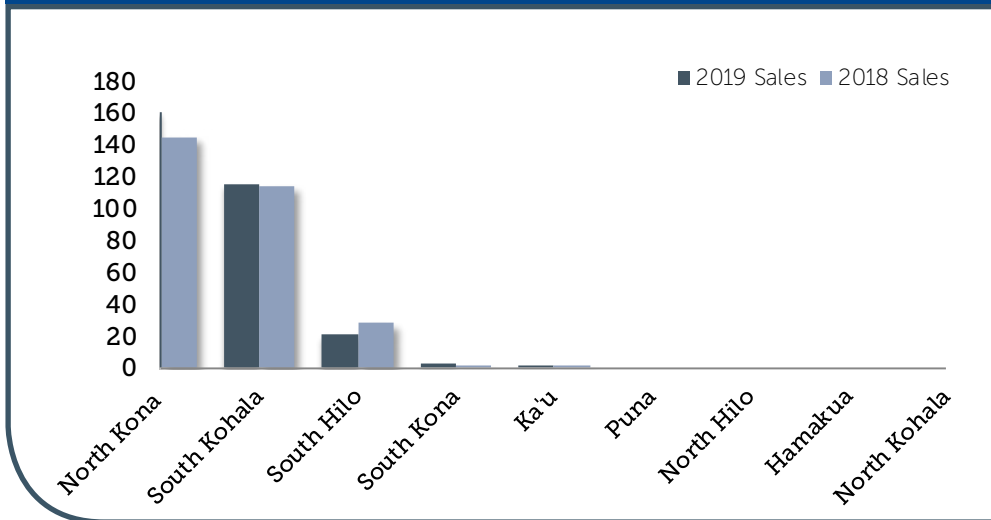
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	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	-	-	-	-	-	-
South Hilo	29	21	-27.59%	\$147,500	\$160,000	-7.81%
North Hilo	-	-	-	-	-	-
Hamakua	-	-	-	-	-	-
North Kohala	-	-	-	-	-	-
South Kohala	114	115	0.88%	\$516,000	\$497,000	3.82%
North Kona	144	160	11.11%	\$364,250	\$343,900	5.92%
South Kona	2	3	50.00%	\$231,000	\$297,500	-22.35%
Ka'u	1	2	100.00%	\$162,000	\$182,000	-10.99%
SUMMARY	290	301	3.79%	\$372,000	\$373,750	-4.35%



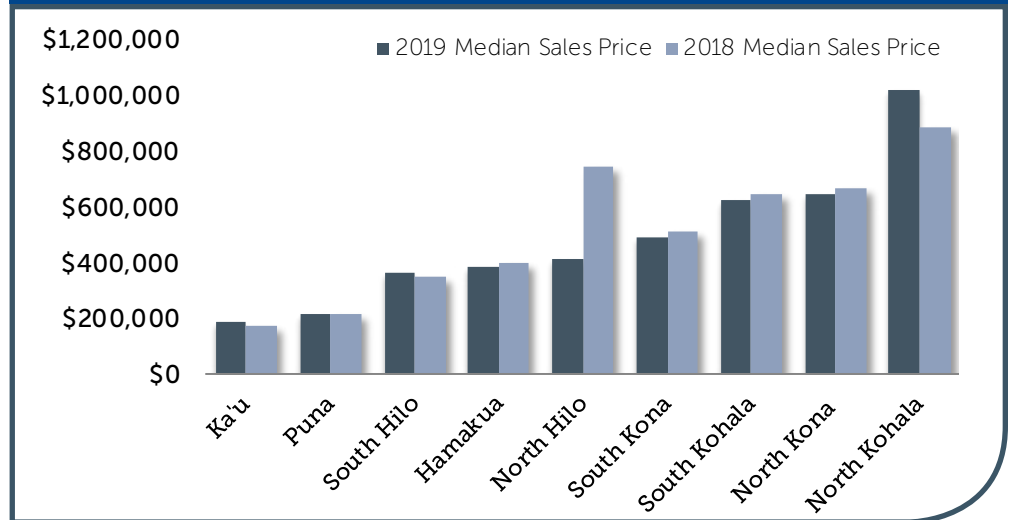
Condominium Unit Sales YTD

2019 vs 2018



Condominium Median Sales Price YTD

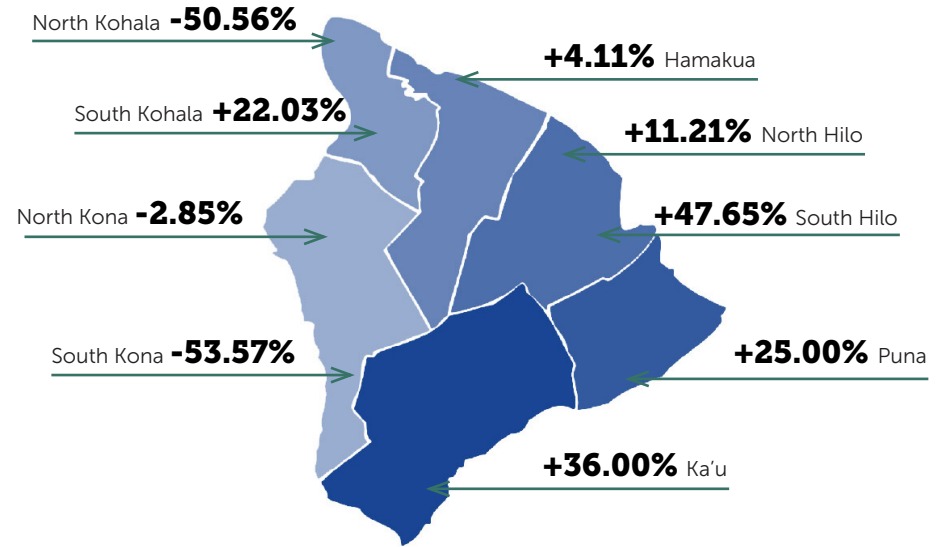
2019 vs 2018



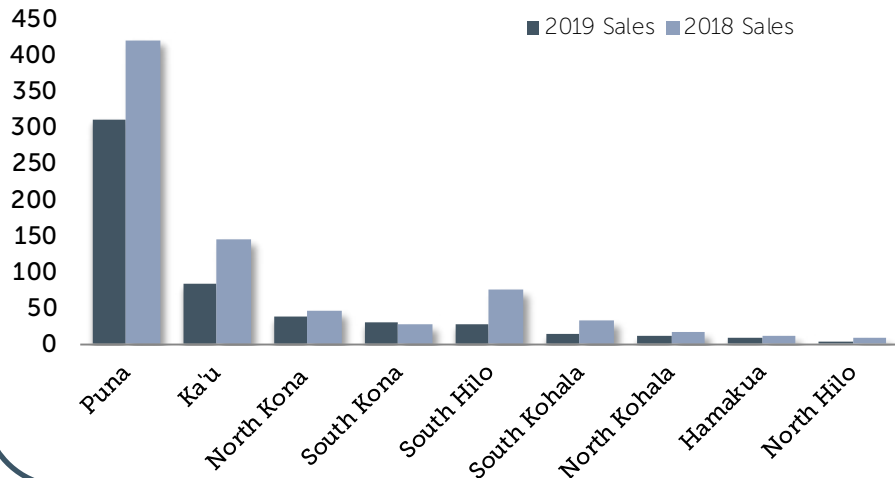
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VACANT LAND

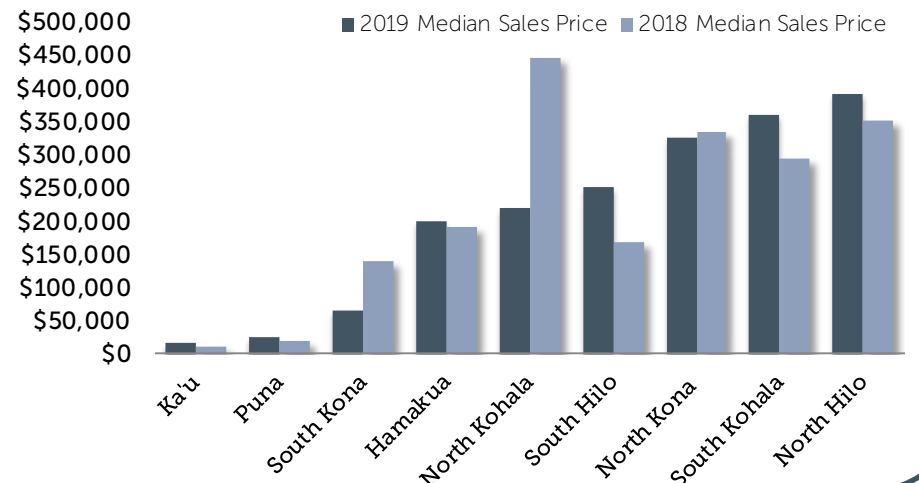
	CLOSED SALES			MEDIAN SALES PRICE		
	2019	2018	% Change	2019	2018	% Change
Puna	309	418	-26.08%	\$25,000	\$20,000	25.00%
South Hilo	28	75	-62.67%	\$251,000	\$170,000	47.65%
North Hilo	3	8	-62.50%	\$392,000	\$352,500	11.21%
Hamakua	9	11	-18.18%	\$199,900	\$192,000	4.11%
North Kohala	11	17	-35.29%	\$220,000	\$445,000	-50.56%
South Kohala	15	33	-54.55%	\$360,000	\$295,000	22.03%
North Kona	38	45	-15.56%	\$325,450	\$335,000	-2.85%
South Kona	29	26	11.54%	\$65,000	\$140,000	-53.57%
Ka'u	84	144	-41.67%	\$17,000	\$12,500	36.00%
SUMMARY	526	777	-32.30%	\$32,000	\$29,000	10.34%


Vacant Land Unit Sales YTD

2019 vs 2018


Vacant Land Median Sales Price YTD

2019 vs 2018



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