

DECEMBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2017	\$339,500 ▲	\$288,000 ▼	\$32,000 ▲
	2016	\$285,000	\$295,000	\$30,000

CLOSED SALES	2017	198 ▼	67 ▲	165 ▲
	2016	209	59	139

OPENED LISTINGS	2017	142 ▼	45 ▼	120 ▼
	2016	152	61	164

VOLUME SALES	2017	\$107,975,312 ▲	\$32,335,529 ▲	\$18,220,724 ▼
	2016	\$88,228,516	\$23,158,382	\$53,302,999

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DEC 2017	DEC 2016	DEC 2017	DEC 2016
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Puna	73	88	\$227,000	\$177,000
South Hilo	27	34	\$315,000	\$306,000
North Hilo	2	1	\$639,500	\$427,000
Hamakua	7	6	\$600,000	\$488,000
North Kohala	9	4	\$369,000	\$406,000
South Kohala	20	15	\$577,000	\$520,000
North Kona	37	37	\$642,500	\$662,000
South Kona	9	12	\$430,000	\$427,500
Ka'u	14	12	\$235,000	\$124,750

CONDOMINIUM

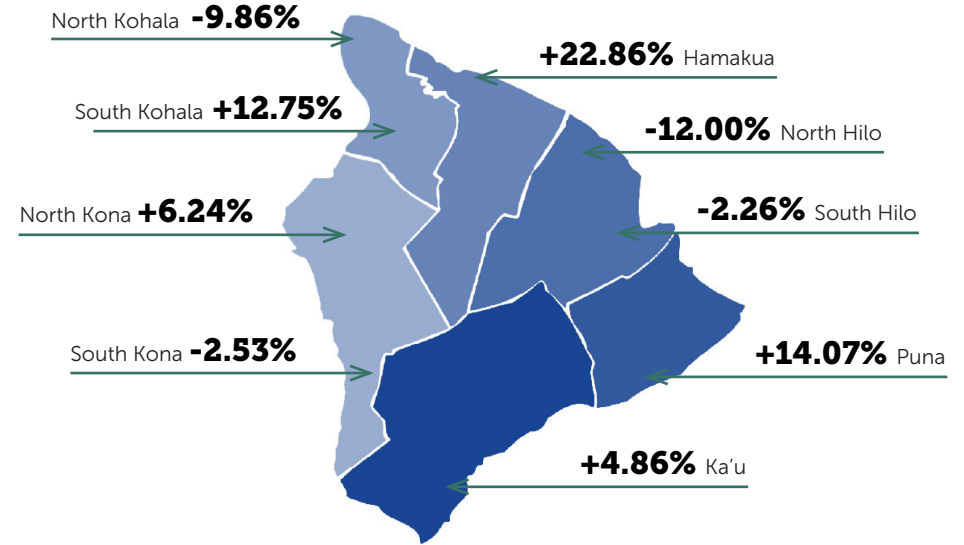
Puna	0	0	\$-	\$-
South Hilo	8	3	\$-	\$169,000
North Hilo	0	0	\$-	\$-
Hamakua	0	0	\$-	\$-
North Kohala	0	0	\$0	\$-
South Kohala	16	24	\$554,500	\$423,500
North Kona	43	31	\$295,000	\$269,000
South Kona	0	1	\$-	\$280,000
Ka'u	0	0	\$-	\$-

VACANT LAND

Puna	97	79	\$25,000	\$19,000
South Hilo	12	8	\$200,500	\$172,500
North Hilo	3	3	\$160,000	\$380,000
Hamakua	4	6	\$386,250	\$180,000
North Kohala	2	4	\$372,500	\$432,500
South Kohala	8	5	\$193,500	\$147,400
North Kona	9	13	\$290,000	\$388,000
South Kona	2	6	\$110,000	\$215,000
Ka'u	28	15	\$9,225	\$17,500

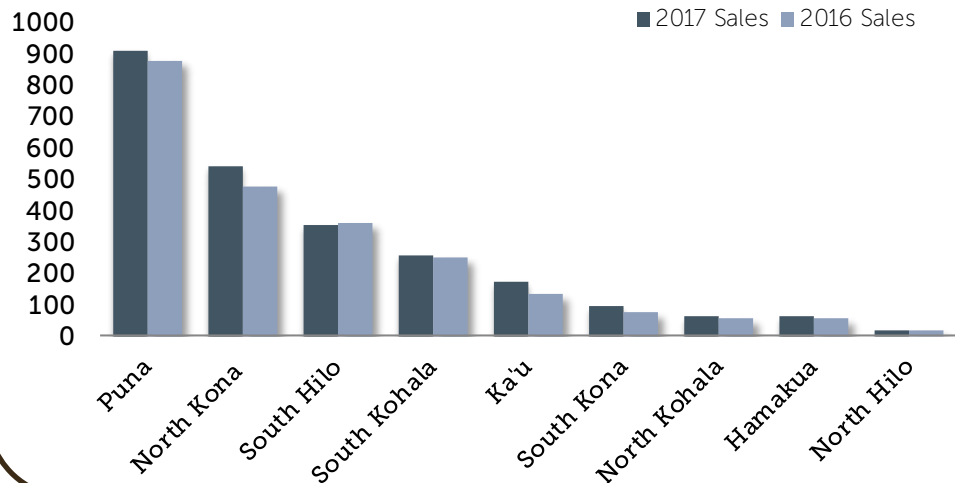


	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	912	876	4.11%	\$225,000	\$197,250	14.07%
South Hilo	356	359	-0.84%	\$325,000	\$332,500	-2.26%
North Hilo	21	21	0.00%	\$330,000	\$375,000	-12.00%
Hamakua	65	57	14.04%	\$430,000	\$350,000	22.86%
North Kohala	67	57	17.54%	\$640,000	\$710,000	-9.86%
South Kohala	258	249	3.61%	\$563,750	\$500,000	12.75%
North Kona	540	475	13.68%	\$637,450	\$600,000	6.24%
South Kona	97	77	25.97%	\$463,000	\$475,000	-2.53%
Ka'u	171	136	25.74%	\$183,500	\$175,000	4.86%
SUMMARY	2487	2307	7.80%	\$350,000	\$330,000	6.06%



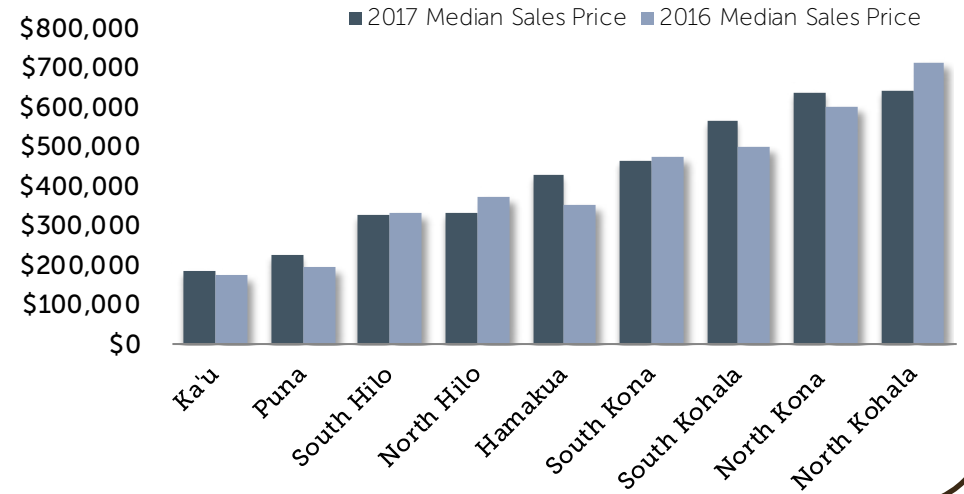
Single Family Residence Unit Sales YTD

2017 vs 2016



Single Family Residence Median Sales Price YTD

2017 vs 2016

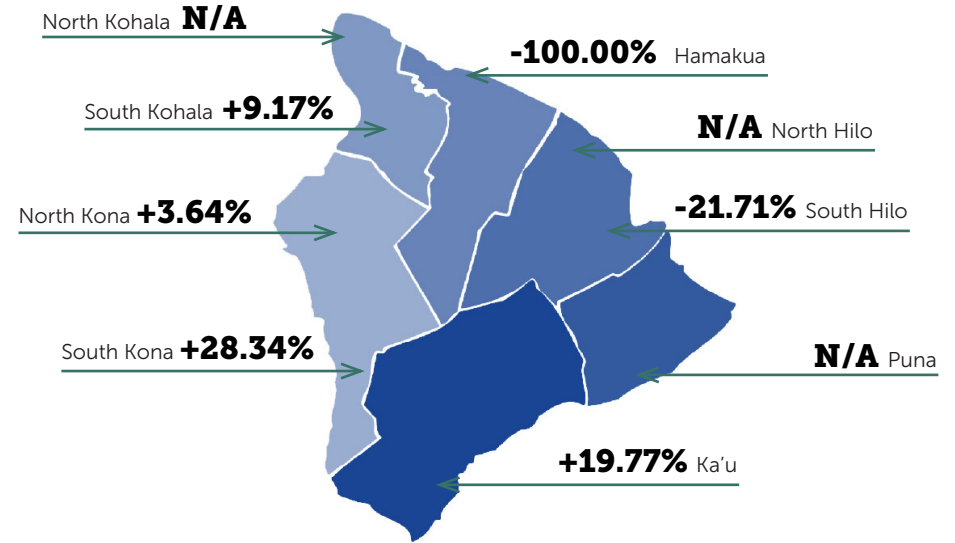


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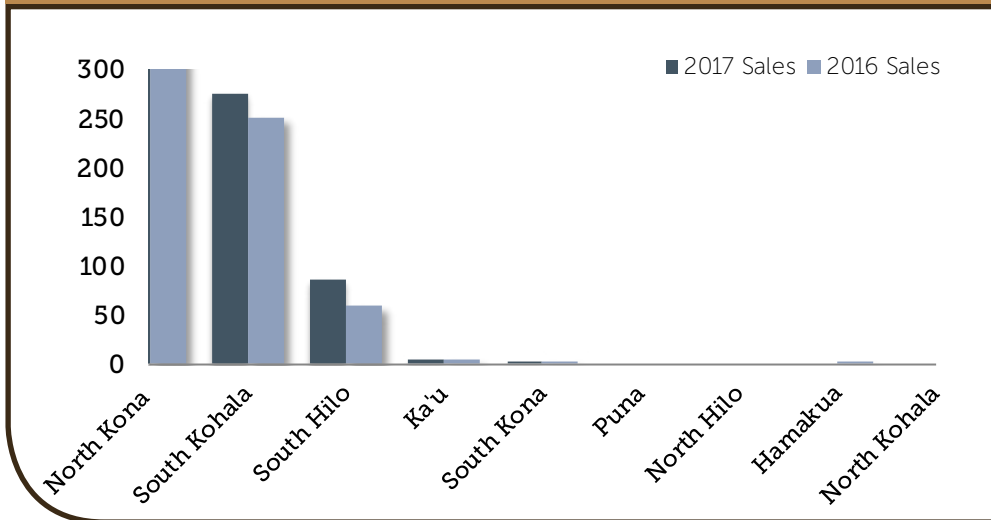
CONDOMINIUM

	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	0	0	N/A	\$-	\$-	N/A
South Hilo	87	59	47.46%	\$109,606	\$140,000	-21.71%
North Hilo	0	0	N/A	\$-	\$-	N/A
Hamakua	0	1	-100.00%	\$-	\$175,000	-100.00%
North Kohala	0	0	N/A	\$-	\$-	N/A
South Kohala	275	252	9.13%	\$488,000	\$447,000	9.17%
North Kona	486	392	23.98%	\$298,750	\$288,250	3.64%
South Kona	1	3	-66.67%	\$240,000	\$187,000	28.34%
Ka'u	4	4	0.00%	\$147,850	\$123,450	19.77%
SUMMARY	853	711	19.97%	\$310,000	\$305,000	1.64%



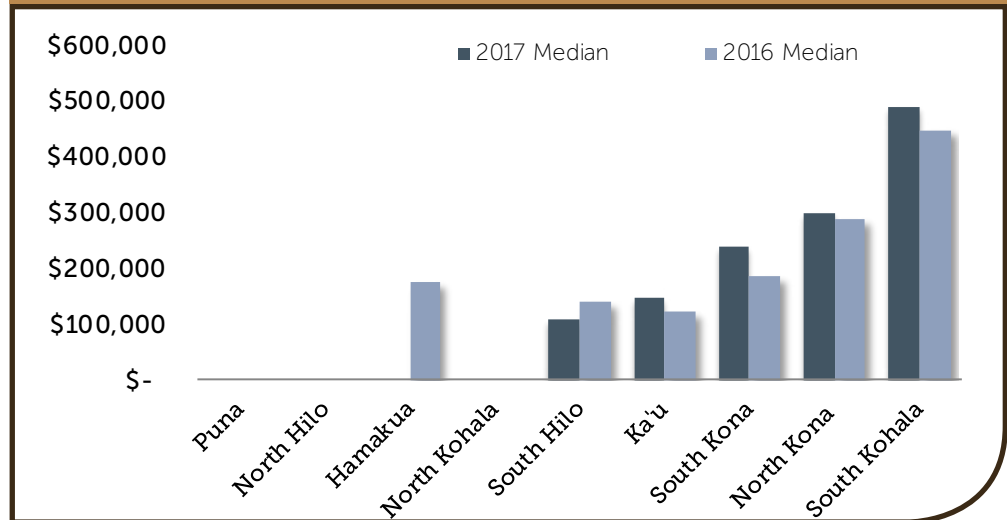
Condominium Unit Sales YTD

2017 vs 2016



Condominium Median Sales Price YTD

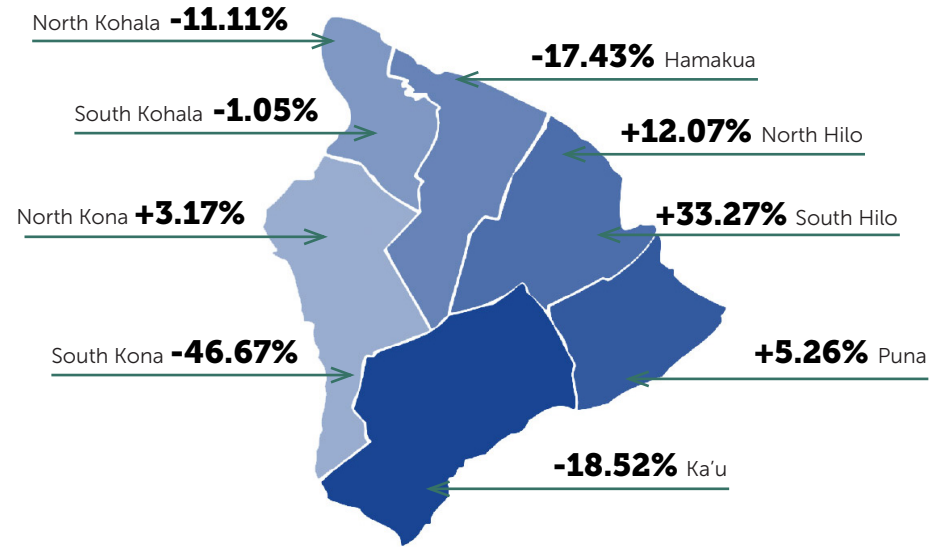
2017 vs 2016



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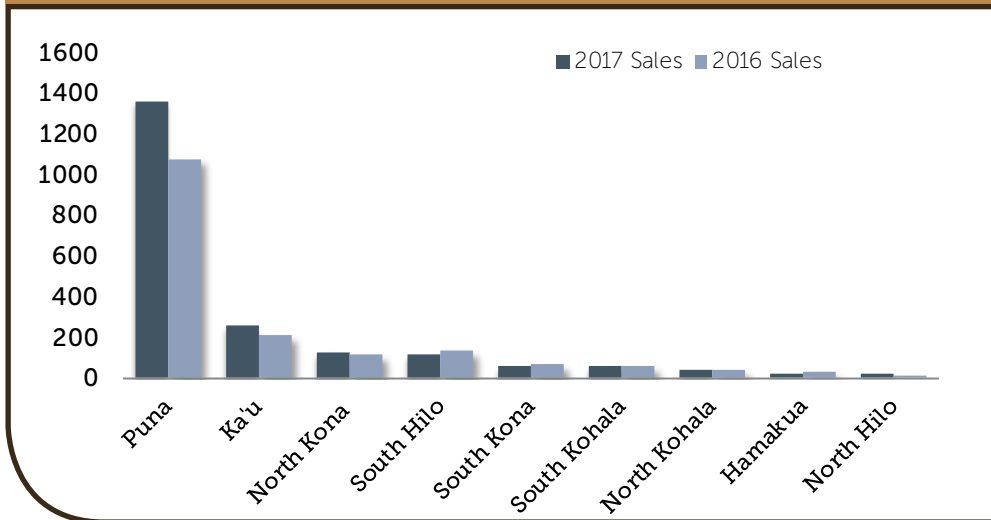


	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	1360	1077	26.28%	\$20,000	\$19,000	5.26%
South Hilo	120	132	-9.09%	\$181,250	\$136,000	33.27%
North Hilo	17	15	13.33%	\$325,000	\$290,000	12.07%
Hamakua	23	28	-17.86%	\$320,000	\$272,500	17.43%
North Kohala	41	38	7.89%	\$300,000	\$337,500	-11.11%
South Kohala	55	61	-9.84%	\$192,000	\$190,000	1.05%
North Kona	124	115	7.83%	\$325,000	\$315,000	3.17%
South Kona	63	69	-8.70%	\$68,000	\$130,000	-47.69%
Ka'u	255	215	18.60%	\$11,000	\$13,500	-18.52%
SUMMARY	2058	1750	17.60%	\$25,000	\$26,000	-3.85%



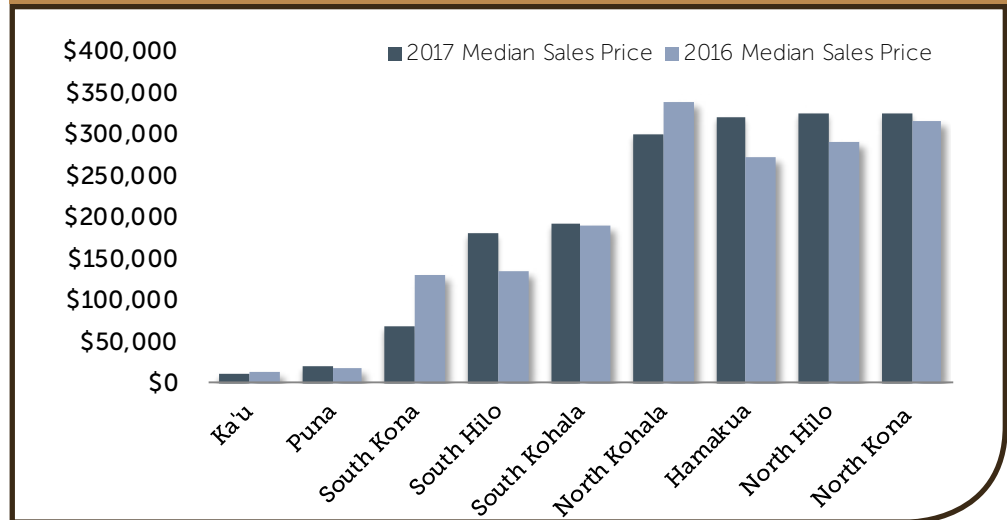
Vacant Land Unit Sales YTD

2017 vs 2016



Vacant Land Median Sales Price YTD

2017 vs 2016



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