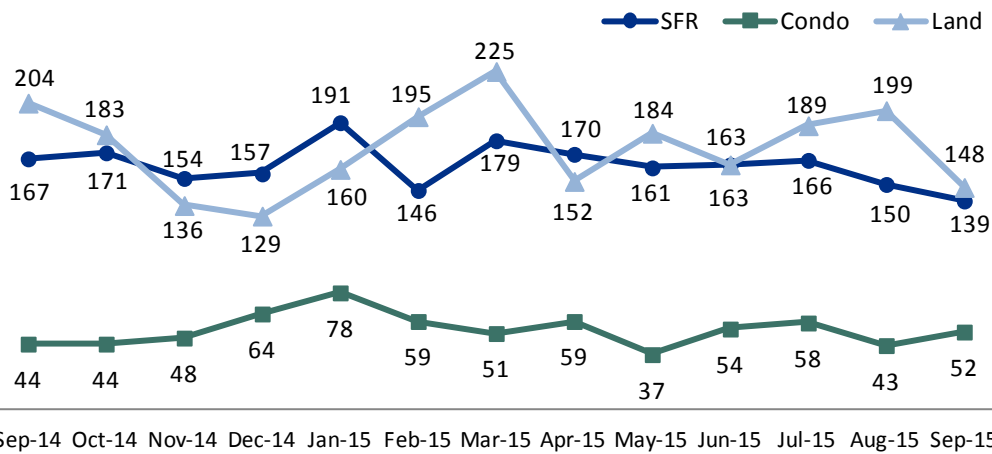




JOY TAETUNA-FAUTANU
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 JoyTF@ortc.com
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SINGLE FAMILY RESIDENCE	SEPT 2015	SEPT 2014	SEPT 2015	SEPT 2014	CONDOMINIUM	SEPT 2015	SEPT 2014	SEPT 2015	SEPT 2014	VACANT LAND	SEPT 2015	SEPT 2014	SEPT 2015	SEPT 2014
	Closed Sales	Closed Sales	Median Price	Median Price		Closed Sales	Closed Sales	Median Price	Median Price		Closed Sales	Closed Sales	Median Price	Median Price
Puna	47	47	\$185,000	\$210,000	Puna	0	0	-	-	Puna	67	65	\$25,000	\$20,000
South Hilo	22	20	\$327,500	\$251,000	South Hilo	5	4	\$57,000	\$120,000	South Hilo	10	13	\$156,000	\$125,000
North Hilo	0	1	-	\$550,000	North Hilo	0	0	-	-	North Hilo	0	4	-	\$168,250
Hamakua	4	1	\$400,000	\$156,000	Hamakua	0	0	-	-	Hamakua	0	4	-	\$138,500
North Kohala	7	5	\$370,000	\$384,000	North Kohala	0	0	-	-	North Kohala	1	6	\$130,000	\$260,250
South Kohala	19	18	\$530,000	\$432,500	South Kohala	21	24	\$510,000	\$513,000	South Kohala	6	5	\$147,500	\$810,000
North Kona	36	38	\$677,000	\$547,000	North Kona	23	27	\$275,000	\$280,000	North Kona	9	15	\$200,000	\$375,000
South Kona	5	4	\$415,000	\$541,600	South Kona	0	0	-	-	South Kona	5	4	\$45,000	\$95,000
Ka'u	5	8	\$220,000	\$124,500	Ka'u	0	0	-	-	Ka'u	25	24	\$8,335	\$23,500
SUMMARY	145	142	\$350,000	\$331,500	SUMMARY	49	55	\$375,000	\$318,000	SUMMARY	123	140	\$27,000	\$35,000

As of October 1, 2015 • Active Sales Inventory



STRENGTH AND STABILITY FOR OVER A CENTURY

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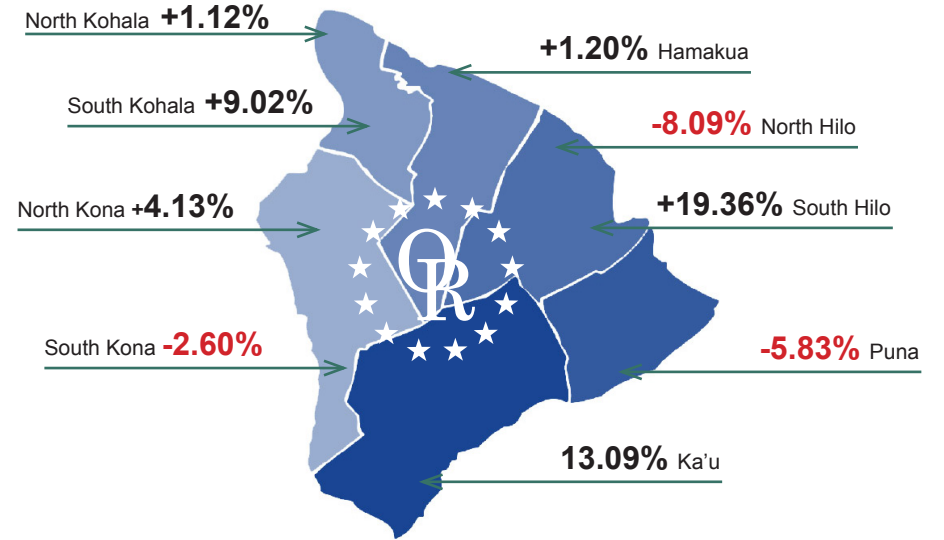
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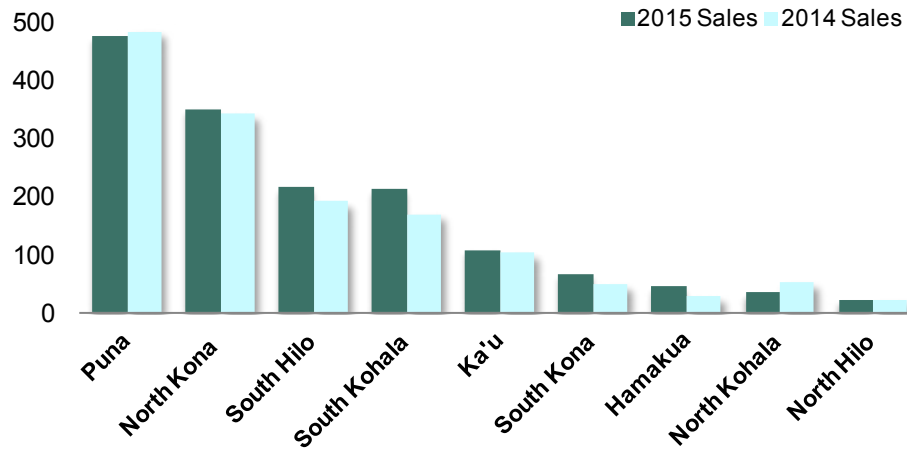
SINGLE FAMILY RESIDENCE Year-to-Date Data

Comparing 01/01/2014 thru 9/30/2014 with 01/01/2015 thru 9/30/2015

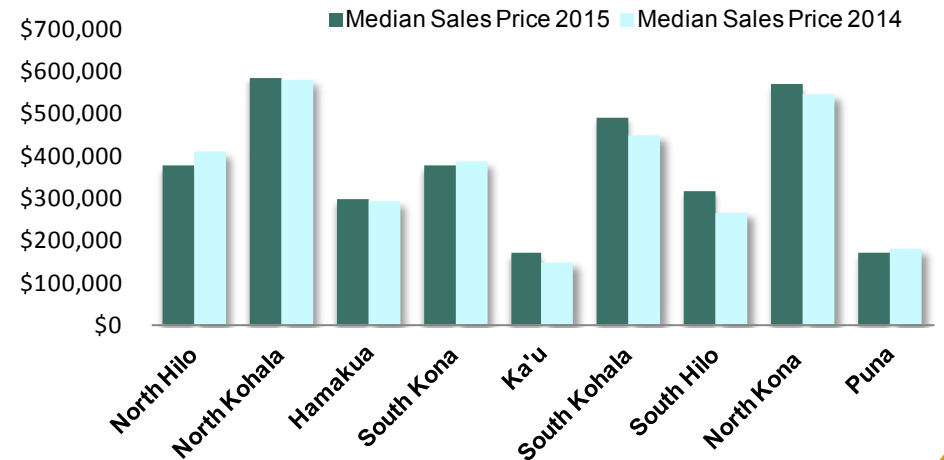
SINGLE FAMILY RESIDENCE	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	472	480	-15.24%	\$169,500	\$180,000	-5.83%
South Hilo	212	188	12.77%	\$317,490	\$266,000	19.36%
North Hilo	20	19	5.26%	\$375,000	\$408,000	-8.09%
Hamakua	43	26	65.38%	\$296,000	\$292,500	1.20%
North Kohala	32	50	-36.00%	\$585,000	\$578,500	1.12%
South Kohala	210	167	25.75%	\$489,500	\$449,000	9.02%
North Kona	347	338	2.66%	\$567,500	\$545,000	4.13%
South Kona	64	47	36.17%	\$375,000	\$385,000	-2.60%
Ka'u	106	100	6.00%	\$168,500	\$149,000	13.09%
SUMMARY	1506	1415	6.43%	\$334,500	\$312,250	7.13%



Single Family Residence Unit Sales YTD
2015 vs 2014



Single Family Residence Median Sales Price YTD
2015 vs 2014

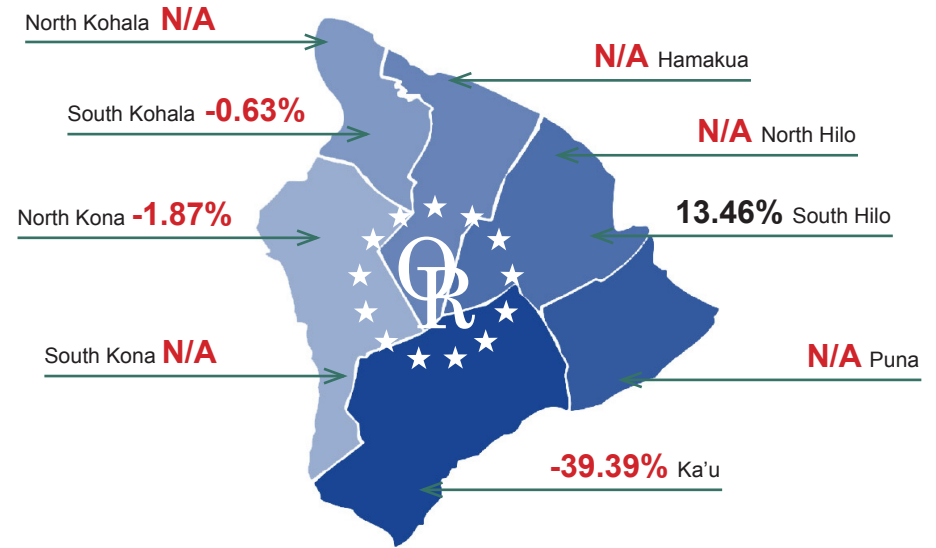


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CONDOMINIUM Year-to-Date Data

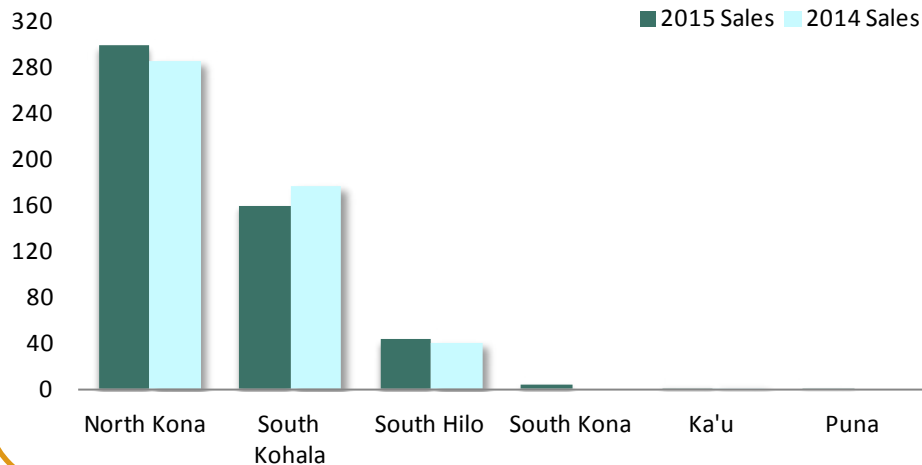
Comparing 01/01/2014 thru 9/30/2014 with 01/01/2015 thru 9/30/2015

CONDO	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	1	-	N/A	\$255,000	-	N/A
South Hilo	43	41	4.88%	\$125,000	\$110,000	13.64%
North Hilo	-	-	N/A	-	-	N/A
Hamakua	-	-	N/A	-	-	N/A
North Kohala	-	-	N/A	-	-	N/A
South Kohala	160	177	-9.60%	\$472,000	\$475,000	-0.63%
North Kona	299	286	4.55%	\$262,000	\$267,000	-1.87%
South Kona	5	-	N/A	\$240,000	-	N/A
Ka'u	3	3	N/A	\$100,000	\$165,000	-39.39%
SUMMARY	511	507	0.79%	\$275,000	\$295,000	-6.78%



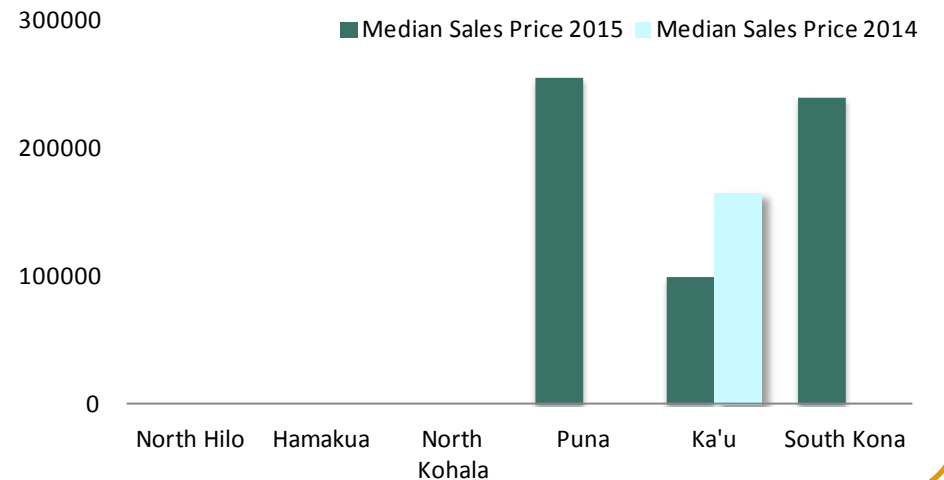
Condominium Unit Sales YTD

2015 vs 2014



Condominium Median Sales Price YTD

2015 vs 2014

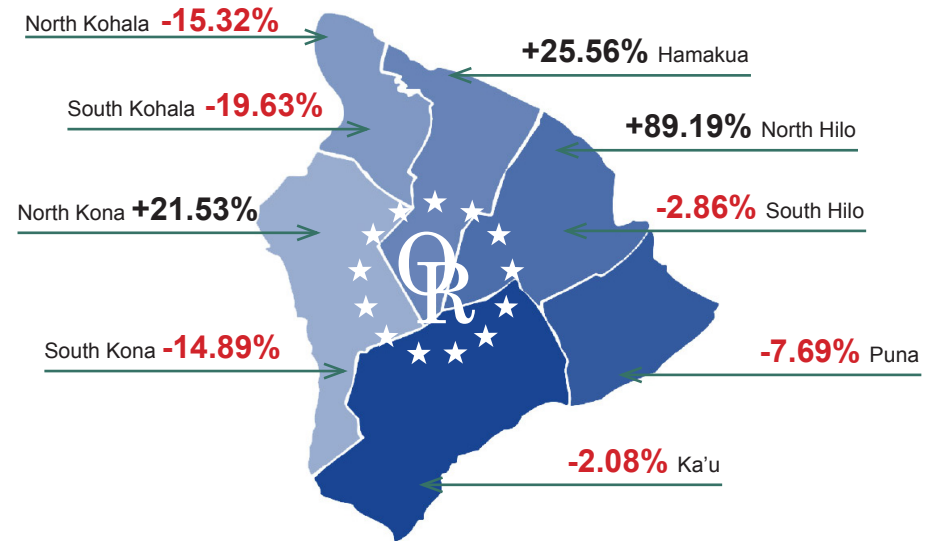


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VACANT LAND Year-to-Date Data

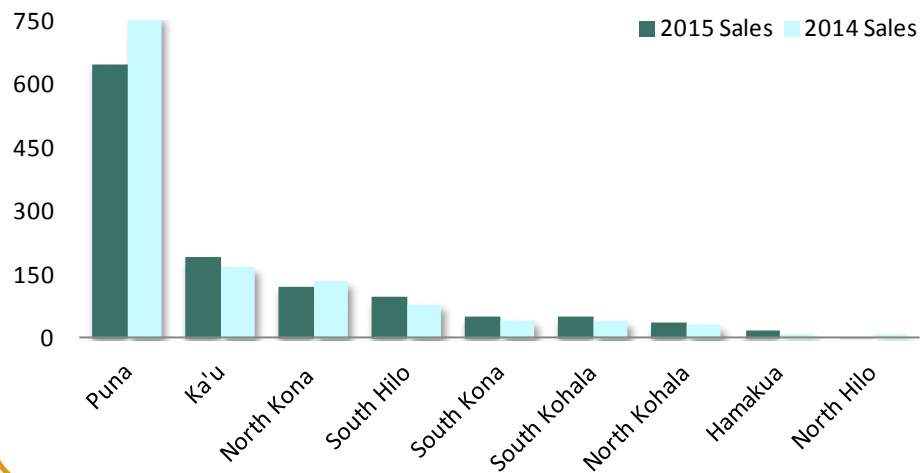
Comparing 01/01/2014 thru 9/30/2014 with 01/01/2015 thru 9/30/2015

VACANT LAND	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	645	761	-15.24%	\$18,000	\$19,500	-7.69%
South Hilo	96	82	17.07%	\$161,250	\$166,000	-2.86%
North Hilo	3	9	-66.67%	\$350,000	\$185,000	89.19%
Hamakua	16	11	45.45%	\$280,000	\$223,000	25.56%
North Kohala	37	32	15.63%	\$235,000	\$277,500	-15.32%
South Kohala	49	42	16.67%	\$215,000	\$267,500	-19.63%
North Kona	121	135	-10.37%	\$350,000	\$288,000	21.53%
South Kona	52	44	18.18%	\$100,000	\$117,500	-14.89%
Ka'u	190	169	12.43%	\$11,750	\$12,000	-2.08%
SUMMARY	1209	1285	-5.91%	\$27,500	\$26,000	5.77%



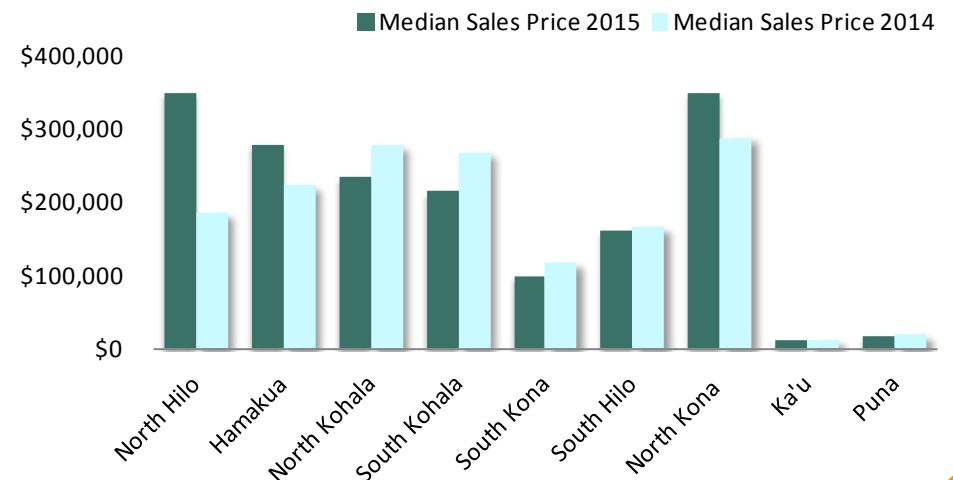
Vacant Land Unit Sales YTD

2015 vs 2014



Vacant Land Median Sales Price YTD

2015 vs 2014



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