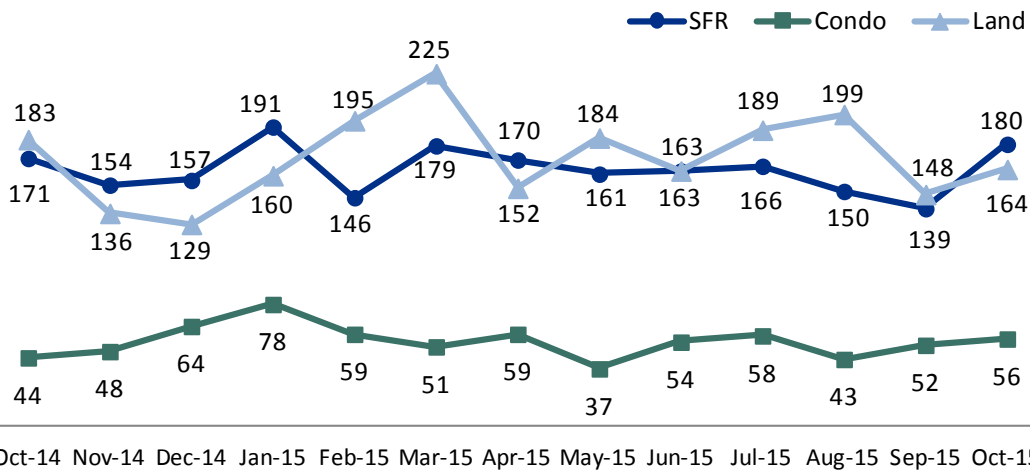




JOY TAETUNA-FAUTANU
 Account Executive
 JoyTF@ortc.com
 Cell 808-557-6533

SINGLE FAMILY RESIDENCE	OCT 2015	OCT 2014	OCT 2015	OCT 2014	CONDOMINIUM	OCT 2015	OCT 2014	OCT 2015	OCT 2014	VACANT LAND	OCT 2015	OCT 2014	OCT 2015	OCT 2014
	Closed Sales	Closed Sales	Median Price	Median Price		Closed Sales	Closed Sales	Median Price	Median Price		Closed Sales	Closed Sales	Median Price	Median Price
Puna	59	45	\$177,900	\$175,000	Puna	-	-	-	-	Puna	71	49	\$17,000	\$18,500
South Hilo	37	28	\$309,000	\$254,500	South Hilo	6	7	\$195,000	\$119,000	South Hilo	14	4	\$162,950	\$135,000
North Hilo	2	2	\$382,000	\$400,000	North Hilo	-	-	-	-	North Hilo	2	1	\$444,500	\$130,000
Hamakua	2	7	\$357,500	\$460,000	Hamakua	-	-	-	-	Hamakua	-	3	-	\$135,000
North Kohala	3	3	\$610,000	\$620,000	North Kohala	-	-	-	-	North Kohala	1	5	\$480,000	\$245,000
South Kohala	21	25	\$450,000	\$450,000	South Kohala	11	15	\$392,000	\$450,000	South Kohala	7	9	\$362,000	\$158,000
North Kona	40	24	\$542,500	\$647,500	North Kona	20	28	\$267,500	\$281,000	North Kona	8	24	\$262,500	\$1,067,500
South Kona	8	2	\$486,500	\$268,750	South Kona	-	-	-	-	South Kona	3	8	\$67,900	\$170,000
Ka'u	15	12	\$141,000	\$97,500	Ka'u	-	-	-	-	Ka'u	14	10	\$19,500	\$18,000
SUMMARY	187	148	\$298,000	\$325,750	SUMMARY	37	50	\$270,000	\$297,500	SUMMARY	120	113	\$26,750	\$45,000

As of November 2, 2015 • Active Sales Inventory



STRENGTH AND STABILITY FOR OVER A CENTURY

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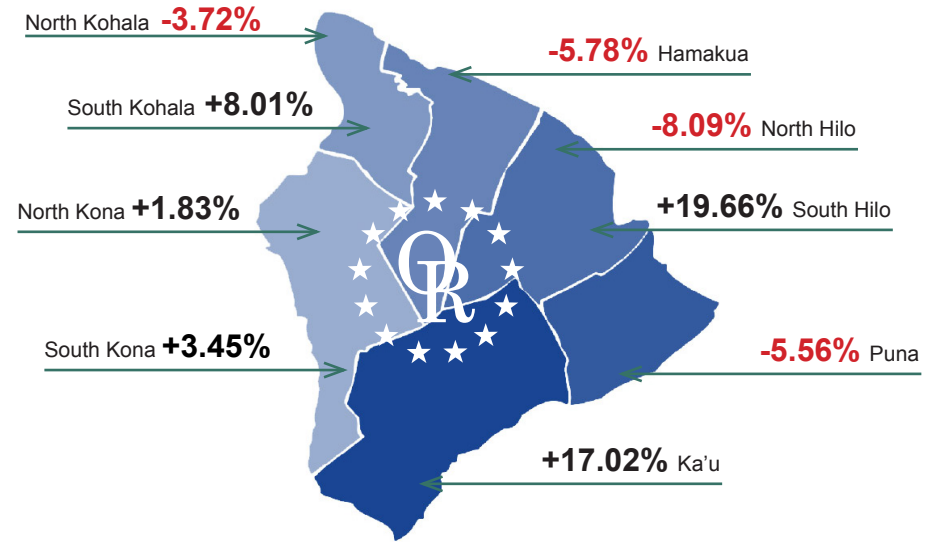
AIKO ARASHIRO
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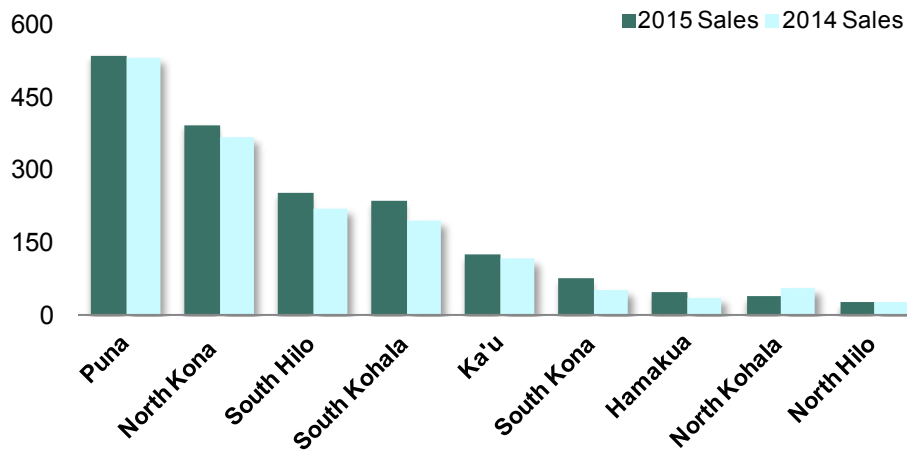
SINGLE FAMILY RESIDENCE Year-to-Date Data

Comparing 01/01/2014 thru 10/31/2014 with 01/01/2015 thru 10/31/2015

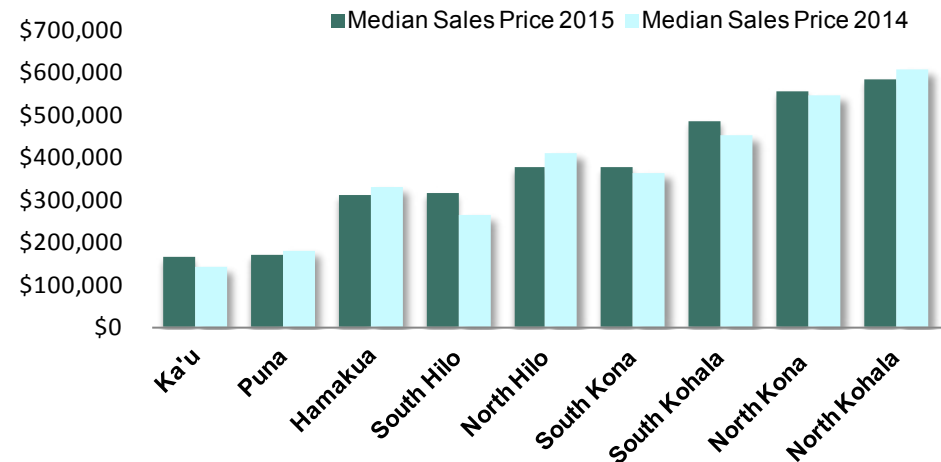
SINGLE FAMILY RESIDENCE	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	531	525	1.14%	\$170,000	\$180,000	-5.56%
South Hilo	249	216	15.28%	\$315,000	\$263,250	19.66%
North Hilo	22	21	4.76%	\$375,000	\$408,000	-8.09%
Hamakua	45	33	36.36%	\$310,000	\$329,000	-5.78%
North Kohala	36	53	-32.08%	\$582,500	\$605,000	-3.72%
South Kohala	232	192	20.83%	\$485,500	\$449,500	8.01%
North Kona	389	362	7.46%	\$555,000	\$545,000	1.83%
South Kona	73	49	48.98%	\$375,000	\$362,500	3.45%
Ka'u	121	112	8.04%	\$165,000	\$141,000	17.02%
SUMMARY	1698	1563	8.64%	\$330,000	\$313,750	5.18%



Single Family Residence Unit Sales YTD
2015 vs 2014



Single Family Residence Median Sales Price YTD
2015 vs 2014

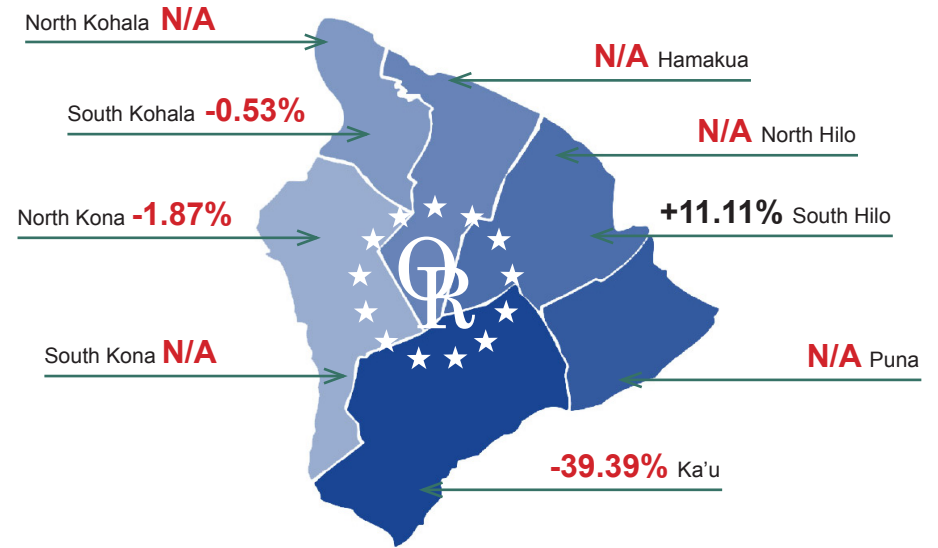


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CONDOMINIUM Year-to-Date Data

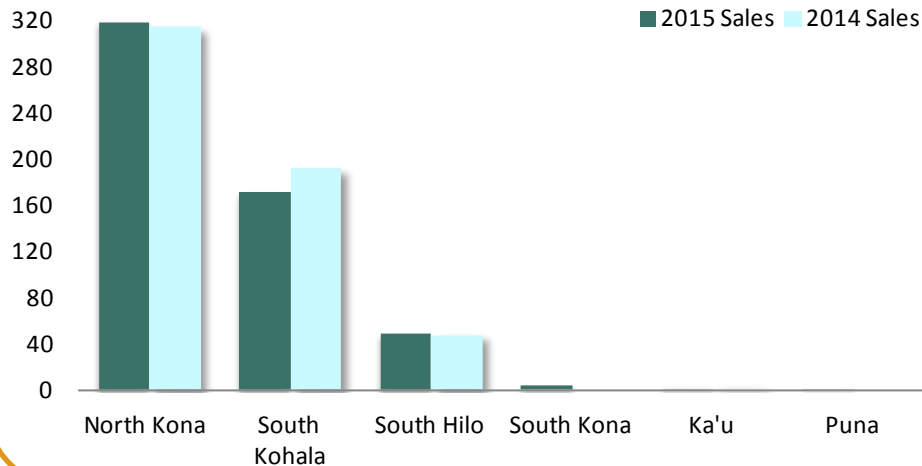
Comparing 01/01/2014 thru 10/31/2014 with 01/01/2015 thru 10/31/2015

CONDO	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	1	-	N/A	\$255,000	-	N/A
South Hilo	49	48	2.08%	\$125,000	\$112,500	11.11%
North Hilo	-	-	N/A	-	-	N/A
Hamakua	-	-	N/A	-	-	N/A
North Kohala	-	-	N/A	-	-	N/A
South Kohala	171	192	-10.94%	\$470,000	\$472,500	-0.53%
North Kona	319	314	1.59%	\$262,000	\$267,000	-1.87%
South Kona	5	-	N/A	\$240,000	-	N/A
Ka'u	3	3	0%	\$100,000	\$165,000	-39.39%
SUMMARY	548	557	-1.62%	\$275,000	\$295,000	-6.78%



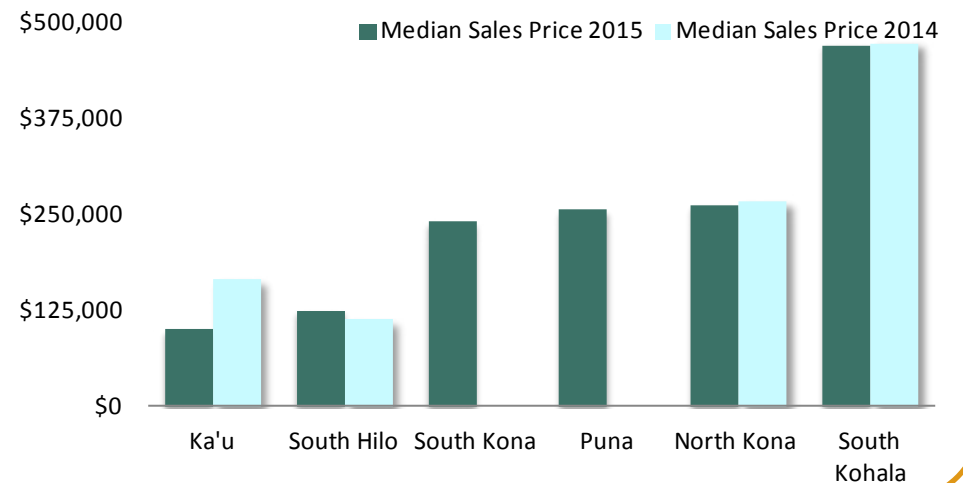
Condominium Unit Sales YTD

2015 vs 2014



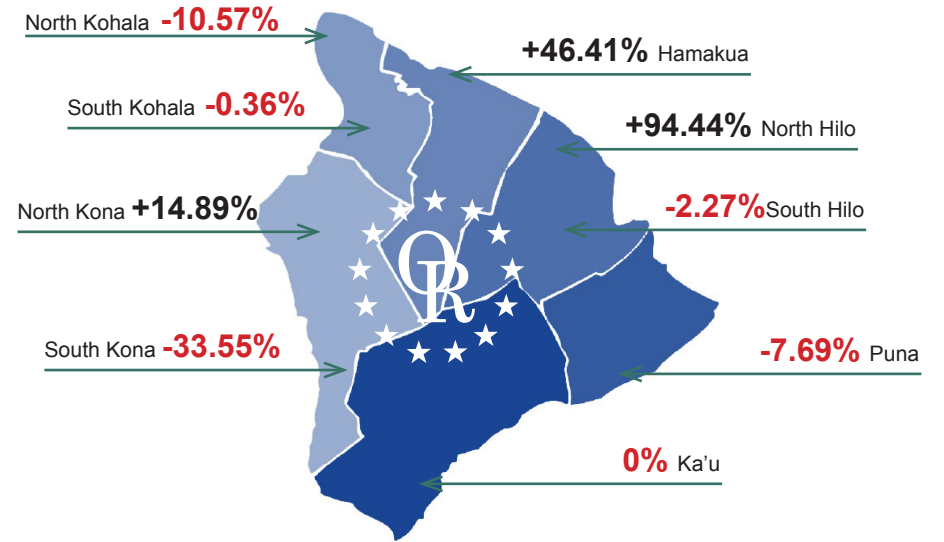
Condominium Median Sales Price YTD

2015 vs 2014



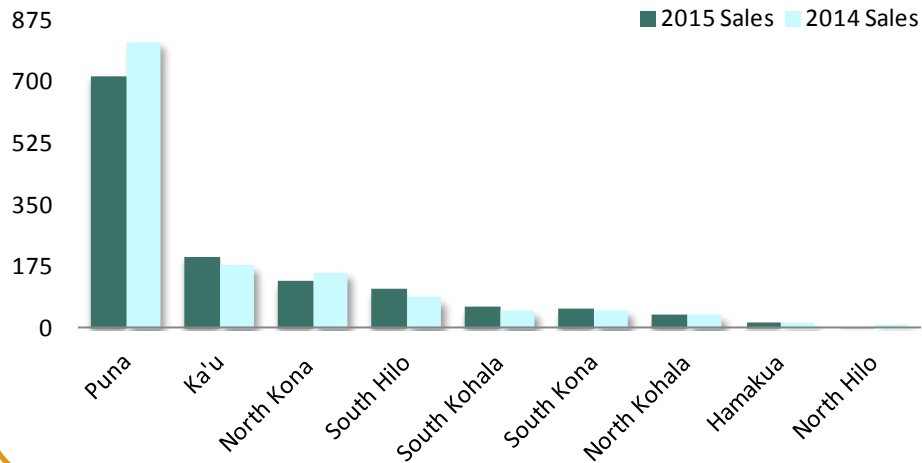
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VACANT LAND	NUMBER OF SALES			MEDIAN SALES PRICE		
	2015	2014	% Change	2015	2014	% Change
Puna	716	810	-11.60%	\$18,000	\$19,500	-7.69%
South Hilo	110	86	27.91%	\$161,250	\$165,000	-2.27%
North Hilo	5	10	-50.00%	\$350,000	\$180,000	94.44%
Hamakua	16	14	14.29%	\$280,000	\$191,250	46.41%
North Kohala	38	37	2.70%	\$237,000	\$265,000	-10.57%
South Kohala	58	51	13.73%	\$219,200	\$220,000	-0.36%
North Kona	132	159	-16.98%	\$355,000	\$309,000	14.89%
South Kona	55	52	5.77%	\$100,000	\$150,500	-33.55%
Ka'u	204	179	13.97%	\$12,000	\$12,000	0.00%
SUMMARY	1334	1398	-4.58%	\$27,500	\$27,000	1.85%



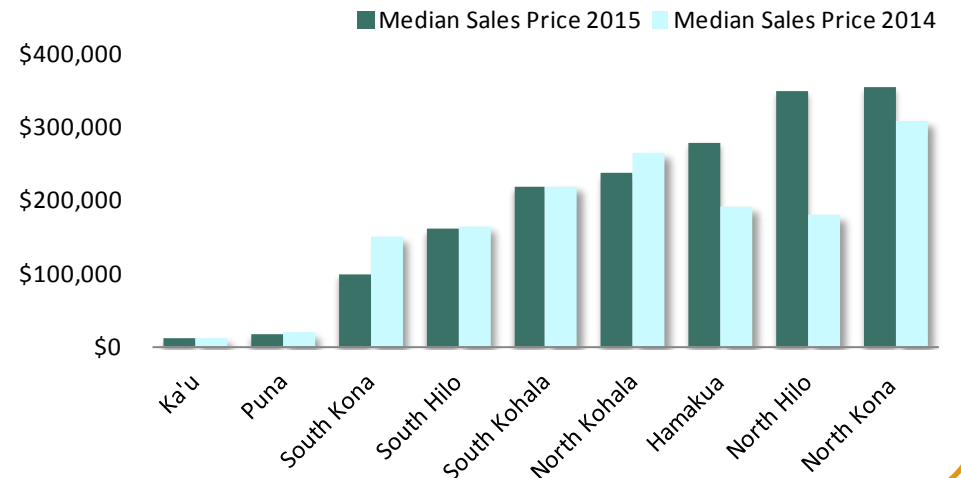
Vacant Land Unit Sales YTD

2015 vs 2014



Vacant Land Median Sales Price YTD

2015 vs 2014



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