

WEST HAWAII

Market Summary at a Glance | 1ST QUARTER 2023 YTD

- 5 - North Kohala
- 6 - South Kohala
- 7 - North Kona
- 8 - South Kona

TMK



341 TOTAL TRANSACTIONS (DOWN 56% - YTD 1ST QTR 2022 - 605 TOTAL)

HOME

45%

HOME SALES (153)

37%

HOMES SOLD AT OR OVER LIST PRICE

46%

OF HOME DEALS CLOSED VIA **CASH**

CONDO

37%

CONDO SALES (126)

50%

CONDOS SOLD AT OR OVER LIST PRICE

36%

OF CONDO DEALS CLOSED VIA **CASH**

LAND

18%

LAND SALES (60)

65%

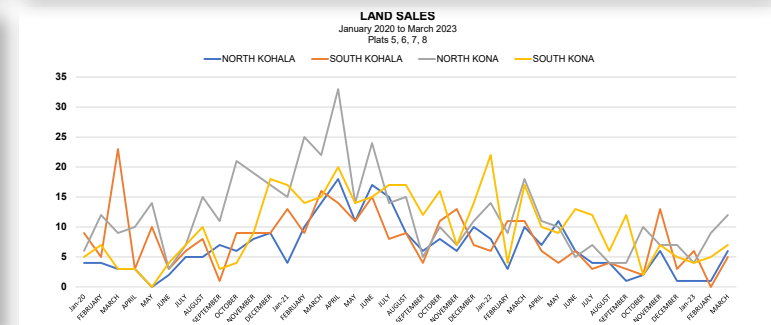
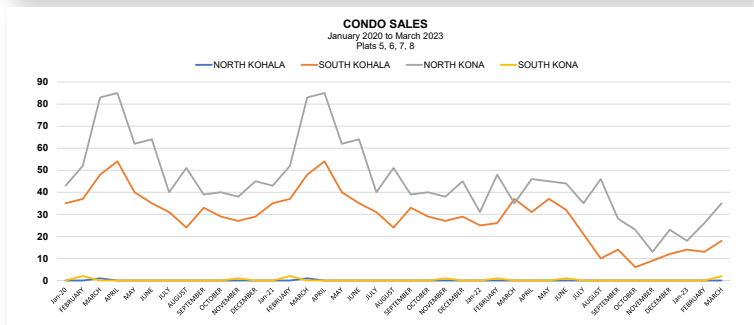
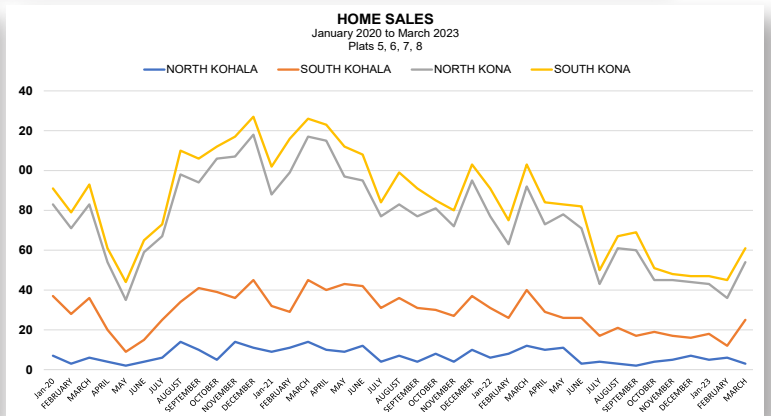
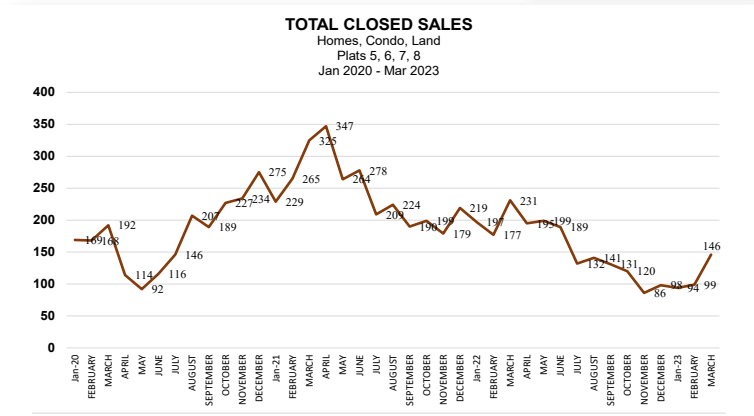
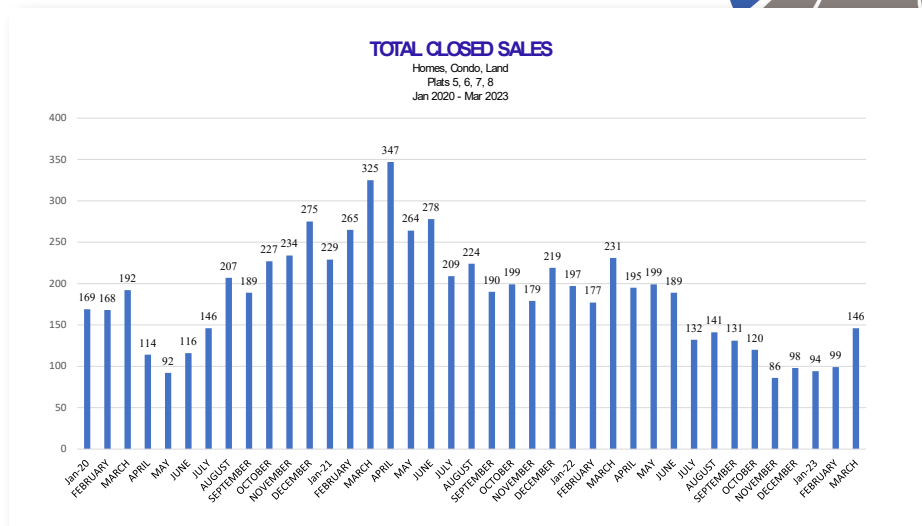
LAND SOLD AT OR OVER LIST PRICE

50%

OF LAND DEALS CLOSED VIA **CASH**

An Overview of the WEST HAWAII MARKET

Number of Sales



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